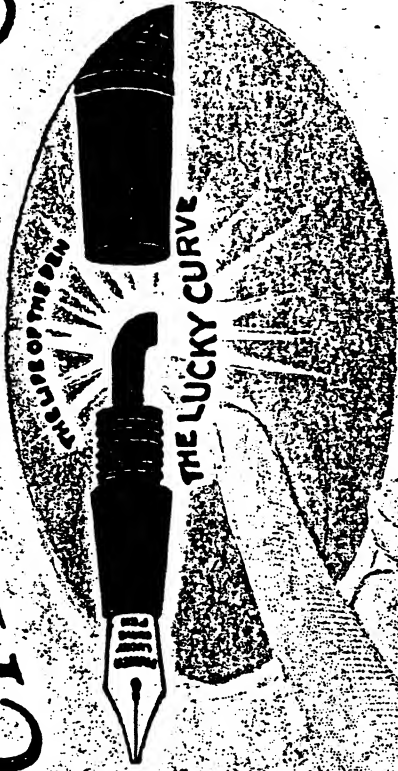


The GEO. S. PARKER LUCKY CURVE CURVE



FOUNTAIN PEN

JANESVILLE,
WISCONSIN, U.S.A.

EUROPEAN BRANCH : STUTTGART, GERMANY

PARKER



CLEAR
LINES
EVEN
FEED
NEVER
LEAKS

MADE
RIGHT
WORKS
RIGHT
SOLD
RIGHT

INSPIRATION

FOUNTAIN PENS

Introductory



HIS BOOKLET is our representative and bears our personal message to you regarding the excellent constructive features and beautiful designs of the *Parker Lucky Curve Fountain Pen*, the most reliable, convenient, cleanest and smoothest writing pen in the world. They who wish to conserve their energies and get the most sunshine out of this brief life are quick to take advantage of every means to make work less arduous. Modern intelligence is relegating the cheap and inferior leaky fountain pen and the foul corroding steel pen and its sloppy ink bottle to the quill feather past. The Lucky Curve, the Anti-Break Cap and the Spear Head Ink Controller mean *perfection* in operation, and makes the *Parker Pen* what it is—a pen of honor guaranteed by its maker.

Geo. S. Parker

SPECIAL POINTS OF EXCELLENCE IN ITS CONSTRUCTION

THE "LUCKY CURVE," which has done more toward bringing the Fountain Pen into general use than any other single feature in its construction, was invented exclusively in the Parker Pen. This valuable feature alone makes the PARKER "LUCKY CURVE" the most satisfactory and cleanest writing pen you can buy.

In the common kind of fountain pens you will find, if you unscrew the nozzle from the barrel, that the feeder is cut off almost coextensive with the thread end. Unscrew the Parker and you will find the feeder extending for a short distance and in the form of a curve—hence the phrase "Lucky Curve." This

curved end is made so that when its face is in position it will just touch against the side of the barrel. This face also has a little slit or notch which communicates with the main channel of the feeder. Just as soon as the fountain is inverted, as it is when carried in the pocket, the ink passes down through the ink channel, which is a capillary channel, to the mouth of the feeder, where it is in turn delivered to the side of the barrel and by it carried along to the reservoir, and the feed channel is quickly emptied. Consequently when the cap

Dry and Clean is next removed from the Parker Pen, the nozzle is found as dry and clean as when the pen was first put in the pocket. In the common and old style pens of other makes, nothing has been made to provide for the bridging of the feed channel or for the draining of the ink in the feed channel after the pen has been returned to the pocket, and which has caused so many blackened fingers and dissatisfaction in using. The feeder, as said before, in the *Old Style Pens*, is cut off nearly at the end of the screw, and the ink cannot return to the reservoir. Why? Simply because the ink channel is a capillary channel and the laws of capillary attraction are stronger in this case than those of gravity. There is a break in the ink road, so to speak, with no bridge across,

The Most Valuable Feature Ever Invented for a Fountain Pen



THE PEN FOR CLEAN FINGERS

When buying a Fountain Pen, unscrew the nozzle here, as shown, and look for the Lucky Curve. If you don't see it, it's not a Parker. Defer your purchase until you find it, if you want to avoid the annoyance of inky fingers.

and unless the ink can take a jump across *Unless It Takes a Jump* to the bottom of the reservoir, it will still remain in the channel. What is the result? The pen is returned to the pocket. If there is much difference in the temperature of the pen before it is returned to pocket, this happens. The air and ink in the barrel become warmer by several degrees, for the temperature of the ordinary room is say, 70 degrees, while the temperature of the body is a little more, and consequent interior expansion. There is only one way by which this can be accomplished, and that is by the heat-expanded air pushing up the ink that has filled the feed channel to permit the air under pressure in the barrel, to escape. As a result the ink, with which the channel is filled, is pushed up and spilled over the edge of the nozzle under the cap where it may be found by simply removing the cap.

No intelligent person would, knowingly, run into trouble if he could avoid it; and a safe rule in purchasing a fountain pen and not be imposed upon, is to unscrew the nozzle and examine the thread end.

See that it has the Lucky Curve.
If it has a cut off feed and no provision for preventing the spilling of ink over the nozzle, let it severely alone, unless you enjoy inky fingers.

The Geo. S. Parker Lucky Curve Fountain Pen

SPEARHEAD INK CONTROLLER

THE SPEARHEAD INK CONTROLLER is to a Fountain Pen what a governor is to a steam engine. This is another valuable and necessary feature to any perfect writing Fountain Pen, and is only found in the Parker Pen. Any writer familiar with the action of an overcharged polished pen will see at a glance the importance of this feature in a self feeding pen.

Occasionally ink may be forced out of the feed channel faster than is used in writing, either by expansion of air in the reservoir or a sudden jar, or for any reason whatsoever. In the old style Fountain Pens, and some of modern makes, no intelligent provision is made to control this surplus ink. Blots, smears and irritation of temper resulted, and Fountain Pens were generally condemned.

With a Parker Pen this condition is never known.

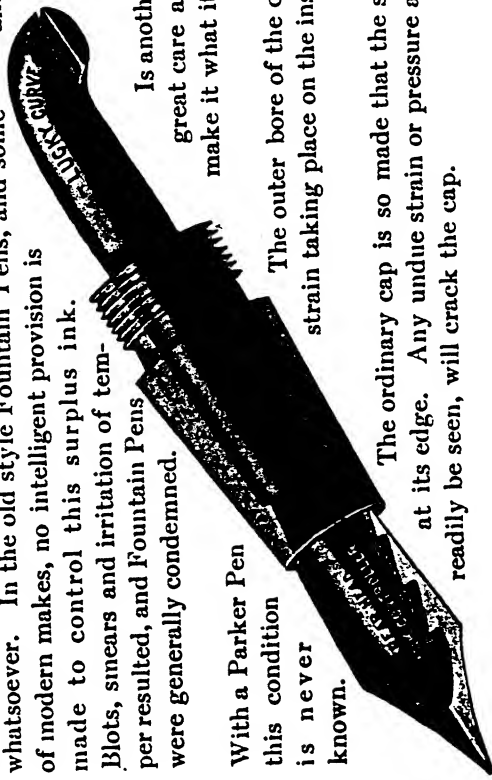
In the Parker Spearhead Ink Controller the feeder is provided with a number of little reservoirs on either side of the ink channel which act in perfect harmony with the laws laid down in physics. Each reservoir gathers up the surplus ink and holds it tenaciously until drawn up into the ink channel again by the process of writing.

ANTI-BREAK CAP

Is another point of practical superiority of the Parker Pen, showing conclusively the great care and earnest thought given to every feature of construction, however small, to make it what it is, a perfect pen.

The outer bore of the cap is enlarged just enough to relieve this part of the cap of all strain, the real strain taking place on the inside, back from the open end, where the walls are made very much thicker than at the open end.

The ordinary cap is so made that the strain takes place at its edge. Any undue strain or pressure at the end, as can readily be seen, will crack the cap.



ITS USEFULNESS

THE BUSINESS MAN



HERE is probably no one more appreciative of a really good Fountain Pen than the business man. These captains of industry, whose time is valuable, want a pen for use. It must be ready and prompt and render good service. The business men of the country who use Parker Pens can be numbered by the hundreds of thousands.

Not to use a Parker Pen would be like a city merchant trying to light his store with tallow candles.

PENS FOR BOOKKEEPERS



BOOKKEEPERS as a rule use a very fine pointed pen for their work, such as a Spencerian or a Gillott. Using a pen all day long of the dip variety adds to the fatigue of the bookkeeper about 30 per cent. Just think of it, wasting 30 per cent of one's energies, by not having

such a labor saving, time saving device as a Parker "Lucky Curve" Fountain Pen, made especially for bookkeepers' work. We make them as fine as any Spencerian or Gillott pen made, when so ordered. We have relieved thousands of bookkeepers of the drudgery connected with their work. See the new pen just gotten out for bookkeepers on later page.

THE WRIGHT HOUSE, LANCASTER, WIS.

PARKER PEN CO., JANESVILLE, WIS.

GENTLEMEN—A very singular coincidence took place this evening at the above hotel. When writing our orders, one mentioned the fact that he used the best fountain pen made, upon which both sides disagreed, saying theirs was the best. But, upon investigation, we find each and all to be the famous and old reliable "Lucky Curve," and wish to show our appreciation of its merits by sending this, our mutual recommendation for the "Lucky Curve" to all traveling men and to the general public. Signed by

J. A. STAFFORD,
J. W. DEMPSBY,
H. E. MCCOY.

Commercial Travelers.

THE PARKER PEN CO., JANESVILLE, WIS.

THORP, WIS.

GENTLEMEN—I have purchased one of your No. 20 Fountain Pens and am very much pleased with it. Have used it for three days posting books, and the pen has not lost one drop of ink to blot the paper. I have tried a number of Fountain Pens but always sent them back, but the "Lucky Curve" is all O. K.

Yours truly,

L. F. HERZBERG.

A PERFECT WRITER

FOR THE BILL CLERK



FREQUENT copying of figures by writing increases in proportion the chance of mistakes. If, instead of rewriting written articles, a duplicate copy were made while the original was being written, the liability of error would be decreased very much, and much time saved by doing two jobs in the time formerly required for one.

Comparatively few people know the many uses to which a Fountain Pen can be put. Take, for instance, the Manifold Pen. Any firm doing either a wholesale or a retail business would save one-half the expense of a bill-clerk by keeping up with the times and using a Parker Manifold Pen. With it, the original bill is made and at the same time, by having a sheet of especially prepared paper, known as pen carbon, placed beneath and over another blank bill, an exact duplicate of the original is made. These duplicates can then be placed in a binder, used as a journal or order book, from which postings to the ledger can be made.

Physicians use them for making original copy of prescriptions for patients, and retaining duplicate for files for future reference.

Business Men use them in making copies of correspondence. Does away with letter press. No business man should ever write a business letter or order without preserving a duplicate copy for future reference, which is easily and quickly done when the original is being made.

In ordering Manifold Pens, always specially state Manifold Pen. They are furnished in Nos. 20, 23, 24 and 25. At same prices as charged for regular pens.

THE STENOGRAPHER



PROBABLY the most exacting use to which a Fountain Pen can be put is that of writing shorthand, when in the hands of a court reporter. Prof. Isaac S. Dement, who is said to be one of the world's greatest shorthand writers, says that a pen that will write shorthand successfully will stand anything. In fact, it might be interesting to read his entire letter.

We now make, and have for years, pens especially designed and ground to the requirements of shorthand writers. Many of the most famous court reporters and professional experts in shorthand, in all parts of the country, will be found equipped with a Parker "Lucky Curve." No greater mistake is made than to equip the student, just starting in upon a course of shorthand with a make-shift pen, simply because it is cheap. The equipment of the student is the very least of the necessary expenses. Too frequently, when failure has resulted, the direct cause can be traced back to the false economy of inferior equipment.

Pens especially ground and fitted for shorthand are furnished in Nos. 20, 23 and 24.

Testimonial

CINCAGO, ILL.

Geo. S. PARKER PEN Co., JAMESVILLE, Wis.

GENTLEMEN—You have the only Fountain Pen that will stand high-speed work in shorthand, and a pen that will stand anything. I have used one of your pens for a long time, and it has never failed to respond. I have tried every fountain pen that has come to my notice, in the hope of finding one upon which I could rely in taking rapid shorthand notes, and yours is the only one that is absolutely reliable. Your "Lucky Curve" was an inspiration.

Very truly yours, ISAAC S. DEMENT.

The Geo. S. Parker Lucky Curve Fountain Pen

IT MAKES FRIENDS

THE PEN FOR LADIES



THE Parker Pen is preeminently a ladies' pen on account of its cleanliness. Ladies who use the Parker Pen appreciate the fact that

*"Pleasant thoughts and good friends
Belong to those who use Parker Pens."*

The many warm letters of praise we have received from ladies show us in no uncertain way that our efforts to produce a perfect pen have met with a hearty response.

A Pleasant Letter

61 PLEASANT ST., PLYMOUTH, MASS.

PARKER PEN CO., JANESVILLE, WIS.

GENTLEMEN — At a late date, but perhaps so much the better, I want to tell the Parker Pen Co. how much comfort I have received from a little gold mounted Parker Pen given me on Xmas day, 1895. It has been in daily use ever since and no repairs needed, the same little gold point, all the same and good as ever. Indeed, I think better than ever. I should not know how to write with any other. I have had two other Fountain Pens given me since, but never use them. This is so much the best. I have always felt that a few words of recognition were due, and at last I send them. Yours truly,

MRS. ISABEL LAKE.

FOR SCHOOL WORK



IN selecting a roommate, you want one who would be companionable and genial, and in whose fellowship you would find pleasure. So it is with a Fountain Pen. A Parker Pen or a constant companion is a never-ending source of pleasure and genuine comfort. A poor pen will write, after a fashion for a time—so will a shingle nail. The Parker is not a cheap pen, but good. It is made upon honor.

As a Present

90 WEST BROADWAY, NEW YORK.

MR. GEORGE S. PARKER, JANESVILLE, WIS.

DEAR SIR — Gold pens have been by hobby for years and I have sworn by the W— until some one made me a present of a "Lucky Curve" Parker. It is the best pen I ever wrote with, and I would like to know where in New York I can find a full stock of them, so as to choose another. Kindly let me know, and oblige,

G. F. SAWTELLE.

The Geo. S. Parker Lucky Curve Fountain Pen

STYLES AND PRICES

FITTED WITH LUCKY CURVE FEEDER AND ANTI-BREAK CAP
WARRANTED FOR ONE YEAR



No. 18. Price \$2.00. Screw Joint. Black or mottled rubber or fancy chased barrel. If you prefer a pen with a screw joint, here it is, No. 018—Jointless, same size and price as No. 18.



No. 20. Price \$2.50. Screw Joint. Same as above, except it has a size larger pen and holder. Is also larger than the No. 18. Made with smooth or threaded end where fingers grasp the fountain. One of the most popular numbers we make. Can be supplied in either black or mottled rubber. Fine, medium, coarse or stub pen as wanted. No. 020—Jointless, same size and price as No. 20.



No. 23. Price \$3.00. Screw Joint. This number can be supplied when so desired, with practically same size barrel as No. 20, but the pen is a full size larger than the preceding number. The larger pen affording, as it does, the different "feel," will richly repay any one to purchase this pen if they are connoisseurs. No. 023—Jointless, same size and price as No. 23. Any Pen from Nos. 18 to 28 inclusive, except No. 23½, furnished in either Black or Mottled Rubber.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 23½. Chased. Price \$3.00.

This new style makes its first appearance herewith. It is practically the No. 23 but with beautifully chased barrel and cap. It is particularly suitable for a lady's pen, and can be furnished in a smaller sized barrel than regular, if desired. Order some of these by all means.



No. 20½. Chased. Price \$2.50.

This is the same size as No. 20. The only exception is the fancy chasing on the barrel and cap. May be had when so ordered with fancy chased barrel and plain cap. Fountain is fitted with gold pen of any elasticity and in fine, medium or stub point. Cut slightly out of proportion, as barrel is a little longer than shown.



No. 24½. Chased. Price \$4.00.

Same description given No. 20½ will apply to this pen, with exception of the size. In size it is a duplicate of No. 24, two sizes larger than No. 20.



No. 24. Price \$4.00. Screw Joint.

This pen is much larger than the general run of pens, and they are purchased by those who know just what they want, and can afford to pay the higher price necessary for the larger and finer pen. If you feel like spending \$4.00 for a fountain pen, and purchase this pen, we feel safe in saying one year hence \$10.00 would not buy it if another could not be purchased. It has a "feel" too, all its own. We can recommend it as one of the finest pens ever made. (This pen fitted for Manufacturing, Short-hand or Bookkeeping, see under respective head.) No. 024—Jointless, same size and price as No. 24.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 24 — Falcon. Price \$4.00. Screw Joint.
 Fitted with a Gold Pen, which is an exact duplicate of the Steel Falcon. The instantaneous favor into which this pen has sprung would indicate that there are many waiting for and wanting just such a pen. We have them in very fine points, medium, coarse or even stub.



No. 25. Price \$5.00. Screw Joint.
 If you enjoy writing with a large fountain pen, you should own a No. 25. It will tell the story of what real luxury is possible to be afforded by a fountain pen. The entire fountain is large, but you forget all about that, as the large, smooth, shining pen glides swiftly over the paper. No. 025 — Jointless, same size and price as No. 25.



No. 26. Price \$6.00.
 We make but one pen larger, No. 28. The smooth, beautiful action of this pen comes only from the larger sizes. Can be equipped with fine, medium, coarse or stub. May be had with fancy chased barrel and cap when so ordered.



No. 28. Price \$7.00.
 This is a new number and makes its first appearance at this time. It is put out in response to a demand for "the largest pen you make." The barrel is not very much larger than No. 25, but the pen is No. 8. You probably have among your customers some Lawyer or Doctor, who is just waiting for such a pen. Nos. 18 to 28, inclusive, may be had in jointless style without extra charge, when so ordered.

The Geo. S. Parker Lucky Curve Fountain Pen " "



No. 1. Plain Barrel Parker Lucky Curve. Price \$1.50.
 A neat little pen. Has the "Lucky Curve" Screw Joint. Either over or under feed. A very good pen and warranted. It is the lowest in price of any Parker "Lucky Curve" made. Black or mottled barrel.



No. 23. Hexagon. Price \$3.00.
 This is a splendid seller, also. In fact, we might call this pen a bargain to sell at \$3.00. On account of shape will not roll. No complete stock should be without a few of these. No. 023—Jointless, hexagon, same size and price as No. 23.



No. 3. Chased Barrel, Straight or Taper Cap. Price \$2.00.
 Considerably larger than the ladies' size of the same number. Has the "Lucky Curve." This is one of the oldest styles, yet it is a popular pen today. Comes with a great variety of patterns on barrel.



No. 5. Spiral, Black or Mottled Rubber. Price \$2.50.
 The barrel is made with corrugations, which are spiral. It presents a rough surface for the fingers to grasp, and for this reason many are sold. Can furnish this in either upper or lower feed. By making use of the old style barrels and fountains, we can furnish a greater variety of fancy cases as shown.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 11. Aluminum. Price \$3.50.

The cut does not begin to do this pen justice. Richly engraved in a variety of patterns. Upper or lower feed as desired. Even better than sterling silver, as it does not tarnish.



No. 21. Plain Barrel, or Fancy Chased Barrel and Cap. Price \$3.50.

This is really a very pretty pen. It is practically our No. 23, with the addition of the gold bands and a size larger gold pen. So popular indeed is this particular style that we have had some difficulty in keeping up with the demand for it. It is about the neatest and most pleasing looking gold-mounted pen we have ever seen.



No. 9. Gold Mounted. Price \$4.00.

This is a gentleman's pen exclusively. It is by all odds the most handsome of the large sized fountains. An ample ink reservoir. Beautifully gold mounted. A superb pen in every way. For a medium priced birthday or holiday gift it is simply ideal.



No. 10. Twist. Price \$3.50.

This pen is preferred by many who like the corrugated handle of large size, which gives the fingers something to grasp and prevents them from slipping when moist or sweaty. By the way, this is a great favorite with many business men.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 6. Fountain, Ladies' or Gentlemen's Size, Gold Mounted. Price \$3.00. This is a very handsome pen. Has beautifully chased barrel, in a great variety of patterns, fitted with gold bands. It is made in two sizes—one size same pattern as the other, ladies' size, considerably smaller.



No. 37. Sterling Silver. Price \$8.00. This odd and fantastic design is of a snake's body. The eyes are set with green stones. Certainly a unique covering for a fountain pen. No. 38—Gold, same pattern as above. Space reserved for engraving owner's name. Price \$10.00.



No. 14. Price \$5.00. Sterling Silver Filigree. No. 16. Gold, \$6.00. The silver is inlaid over the vulcanite, making a most striking looking pen. Space is reserved on name plate for engraving name of owner. No. 16—Same pattern as above, solid 18k. gold plate, will wear for many years. Price \$8.00. If you want to spend as much as \$3.00 or \$4.00 for a fancy fountain pen you need have no fear of regretting selecting this style.



No. 15. Price \$7.00. This is a superb pen. Barrel is covered with beautifully tinted pearl slabs, held in place on either end by gold bands. Cap is covered with gold filigree work. Blank space is left for name plate.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 42 1/2. Price \$4.50.
This pen represents a rather new departure in pen decoration. Neat, simple and elegant. Blank space on gold band in center for name.



No. 33. Gold. Price \$5.50.
This pen is our leader for the new styles. It is certainly the biggest value ever put into a pen retailing for less than \$6.00. Neat, tasty, and a real beauty. No. 34—Same design in sterling silver. Price \$4.50.



No. 31. Price \$7.50.
This pen is a large size fountain covered with sterling silver. Space on name plate on which to engrave your name. The richness and refined elegance represented in this pen is apparent.



No. 31. New Spiral Design. Price \$7.50.
This cut shows another form of the regular No. 31 and we can furnish this pen in several patterns, fligree work, solid silver.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 43. Gold. Price \$10.00.

Holder comparatively small, cap and barrel covered with dull finish, 18K plate. Modest and rich, with a style all its own. For a young lady, a more pleasing pen could hardly be selected. No. 44 — Price \$8.00. Same as No. 43, except mountings are Sterling Silver.



No. 35. Gold. Gentlemen's Size. Price \$10.00.

Barrel and cap entirely covered with heavy 18K plate which will last for a life time. A magnificent creation. The delicate beauty of the hand work done on this cannot be appreciated until seen. Surely, a finer present of this kind than this could hardly be devised.



No. 41. Price \$8.50.

This is a gentleman's pen. Large barrel and covered with Sterling Silver filigree work of beautiful design. For father, brother or sweetheart, an ideal present.



No. 40. Barrel and Cap Covered with Solid 18K Gold. Price \$20.00.

For a wedding present, a birthday present, a present to some honored member of a society, this pen would make a lasting reminder of the donor. It is difficult to conceive how a more beautiful pen could be made. The cut, however good, gives but a poor representation of it. The flowers, leaves, vines, etc., stand out in beautiful raised work. Space is left on the barrel in place reserved for it to engrave the name of the owner. With this pen will be sent a plush or morocco box without additional charge.

PARKER SELF-FILLING FOUNTAIN PENS

LISTEN TO THE "CLICK" WHEN IT "CLICKS" IT'S LOADED AND FILLED

A Pronounced Success. Thousands in Use

This cut shows the self-filling pen with the side of the barrel cut away, and disclosing just how the mechanism is locked when the pen is in position to write. The ink reservoir in the fountain is a soft rubber sack. In order to fill the fountain it is but necessary to take the thumb nail and push down on that portion of the pressure bar that engages with the barrel which



is shown by the little triangular part that runs at right angles to the pressure bar. Then the sack can be depressed, as shown in the cut above. As soon as the pressure is removed from the rubber sack it immediately assumes its position. Then by giving the larger projection a little pull backward it immediately becomes locked, as shown on the left.



No. 20. Self Filler. Price \$2.50.

This is the lowest priced self-filling pen we manufacture. It is in all essentials the same as our regular No. 20, but with the self-filling attachment. Understand, of course, that this pen, in common with all other self-filling fountain pens, will not hold nearly the quantity of ink that one of our regular standard pens will do. If you are looking for a self-filling fountain pen, this pen will more than please you in every particular. Our usual iron-clad warrant accompanies this pen, as with our other goods.



No. 23. Self Filler. Price \$3.00.

This number can be supplied when so desired, with practically same sized barrel as No. 20, but the pen is a full size larger than the preceding number. The larger pen affording as it does, the different "feel," will richly repay anyone to purchase this pen if they are connoisseurs.

The Geo. S. Parker Lucky Curve Fountain Pen



No. 24. Self Filler. Price \$4.00.

This is a full size larger than the preceding number, both in barrel and pen. It affords a feeling of luxuriousness that cannot be obtained from the smaller sizes. You could not buy a pen of higher grade were you to pay double the price charged for this pen. In its construction is employed the best of everything that can be produced. Each part is fitted and tested.



No. 25. Self Filler. Price \$5.00.

This is the largest self-filling fountain pen we manufacture. Not everybody would care for a pen as large as this. Those who can, however, use as large a pen as this, cannot fail to be pleased to the utmost with their investment. Only those who use these large pens know the feeling of luxury alone afforded by this number.

Any of the foregoing pens furnished in fine, medium, coarse or stub. Specially ground pens fitted to order for particular persons.

OUR CHEAP SPECIALS

These pens are cheap, but good. They are not sold as equal to the "Lucky Curve" Parker, for they are not. They are good pens for the money. Both have gold pens and screw joints, but do not have the "Lucky Curve" feed. They are the best the market affords for the price.



New Special. Slip over cap. Has the appearance of a \$2.50 pen. Price \$1.50.



Silver Dollar. Upper or lower feed as desired. Supplied under the name of "Palmer Pen," if desired. Price \$1.00.

Pearl Desk Holders
(Not Fountain)

We have an exceedingly handsome Desk Holder. The holder is pearl, the pen gold and the nose plated. With the pen is sent a plush box. A very pretty present for a birthday or holiday.

Price (Postage paid) \$1.50

Stylos

There is an occasional call for a stylo. We have them at \$1.00.

The Geo. S. Parker Lucky Curve Fountain Pen



Bookkeeper's Special. No. 100. Price \$6.00.

Here is something designed especially for bookkeepers. It is a double fountain pen, one end for black ink and the other for red. The ink reservoir for the red ink is mottled red, which indicates at a glance the color of ink in that barrel. The other end of the fountain is black, which also indicates the color of ink therein. Every bookkeeper who has seen and tried this is simply delighted with it. The fountain can be disjoined, if desired, thus making two complete fountains, in which event they could be carried in the pocket in the ordinary way.



fountain is black, which also indicates the color of ink therein. Every bookkeeper who has seen and tried this is simply delighted with it. The fountain can be disjoined, if desired, thus making two complete fountains, in which event they could be carried in the pocket in the ordinary way.



Emblem Pens.

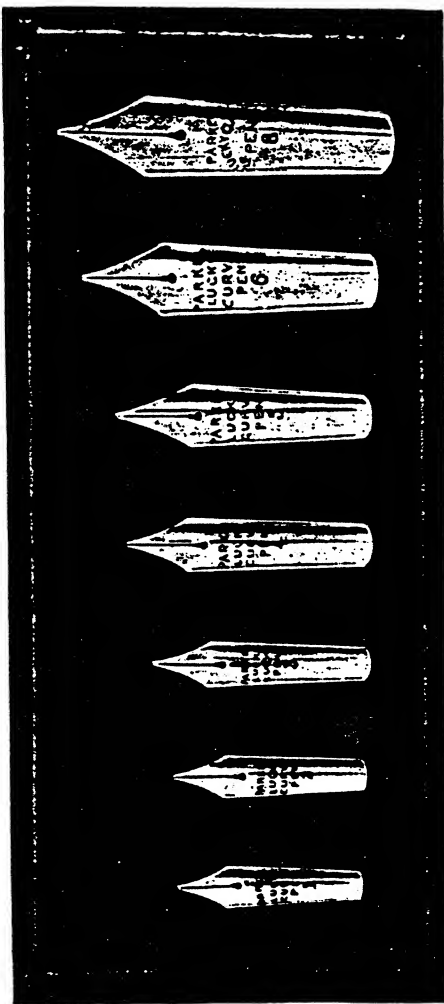
For the first time we show this pen. We are prepared to supply the Parker Pen with the emblem of almost any of the more prominent orders. The cut shows the general style. The emblem is on solid (not plated) gold band. Makes a fine present for some secret order man. Price \$12.00 each for K. of P., K. of C., I. O. F., Elks, Blue Lodge Chapter, Shrine, Knight Temple (last two \$12.50) and others.

Style of Pens

Any Parker Fountain Pen can be supplied with either a Fine, Medium, Coarse or Stub Point. They can also be supplied in almost any degree of flexibility so the hand of young or old can be accurately and satisfactorily fitted.

In ordering gold pens separate from the fountain pen the following are the prices:

Pen No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	No. 8
\$1.00	\$1.25	\$1.50	\$2.00	\$2.50	\$3.00	\$3.50
Cap.						
Feeder			25c	Plain Barrel	Rubber Sack for S. F.	50c
Screw Section			30c	Repointing Gold Pen		50c

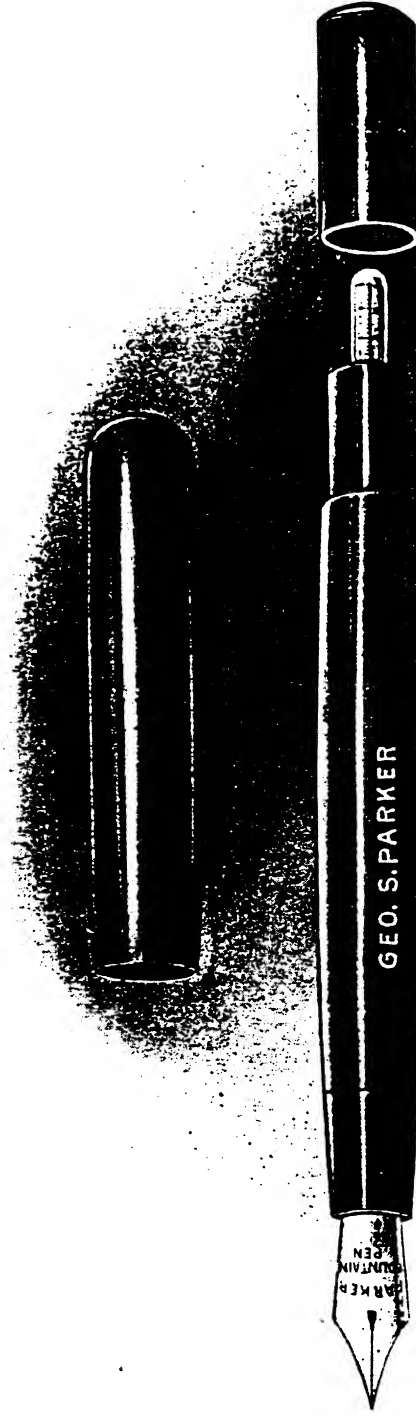


Physician's Pen

Price \$5.00

With Size Larger Pen
\$6.00

Doctor: Are you aware of the fact that we can supply you with one of the most useful articles, for which you would find daily use—A PARKER FOUNTAIN PEN, which is the world's standard in fountain pens, ready to use for writing prescriptions, making notes, keeping records, answering correspondence, etc.?
More than this, into the end opposite the pen point end is fitted an accurate



PHYSICIAN'S CLINICAL THERMOMETER

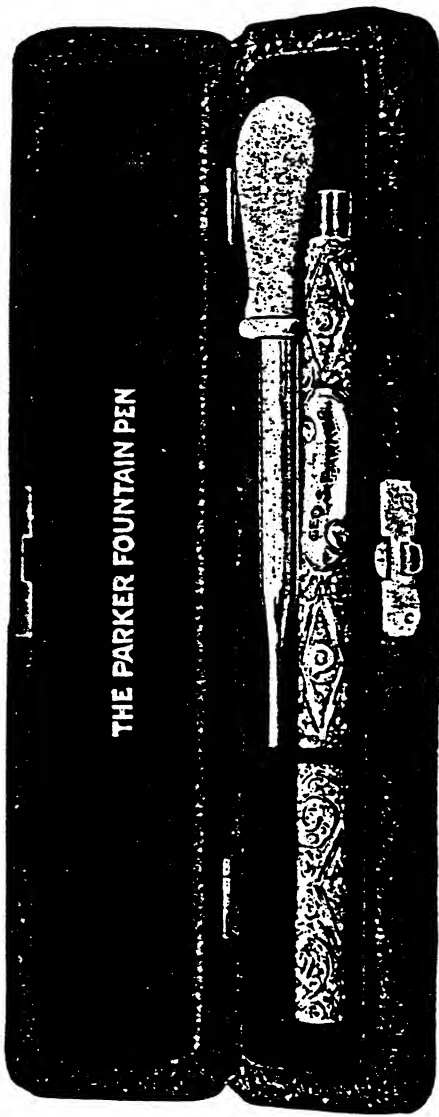
When the secondary cap is fitted over the end the fountain looks no different from the regular Parker Pen. Remove this little cap and the end of the thermometer is exposed as shown in the cut. It is the *ne plus ultra*. It is a convenience you owe to yourself to own. More comfort and convenience will be found in this combination than in any other known to the Doctor. For those who have a thermometer and wish a fountain pen alone, we will supply the famous Parker in any style.

The Geo. S. Parker Lucky Curve Fountain Pen

FIT FOR A QUEEN

These cuts show the two styles of fancy boxes which are furnished without extra charge when ordered for the fancy styles of pens retailing for \$6.00 and upward.

The cuts do not show the exact size but merely the style. The upper is covered with fine plush and satin lined, and with fancy nickel catch. The lower cut shows the Morocco

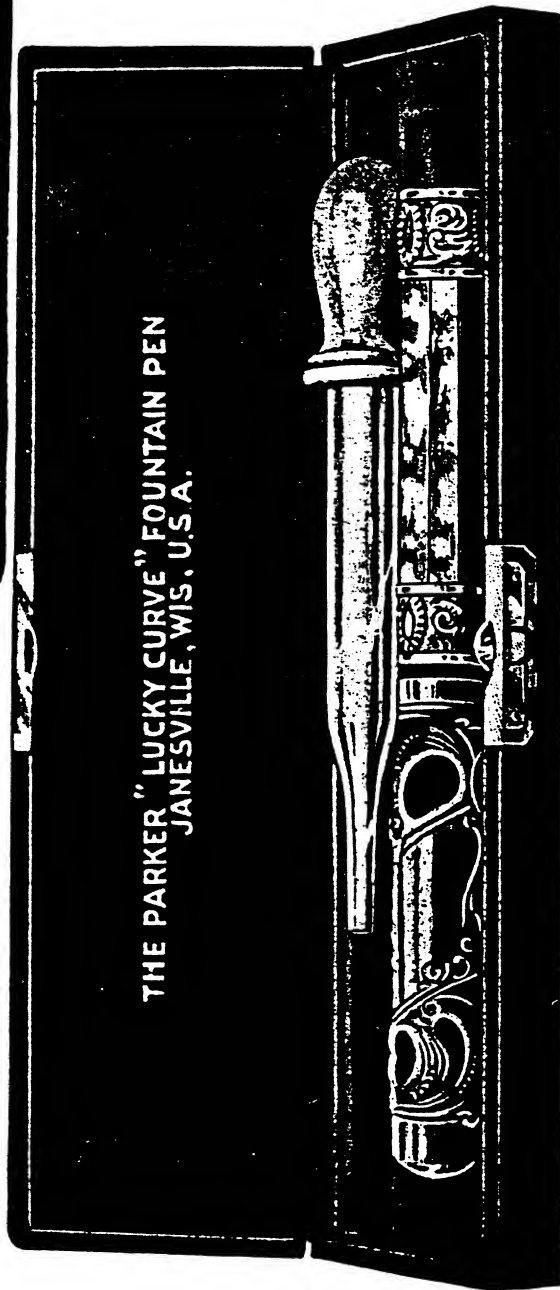


Box. This is also beautifully lined, and either make a most beautiful setting for any of the mounted pens and increase their attractiveness as gifts.

Price of either box alone \$1.00, or when ordered with any other pen than those mentioned.

Plush Box, Price \$1.00

Morocco Box, Price \$1.00



THE PARKER "LUCKY CURVE" FOUNTAIN PEN
JANESVILLE, WIS., U.S.A.

Parker's Travelers' Ink

As the name indicates, this is intended primarily for those who travel—traveling men as well as those who take a trip for a vacation, or any one who has occasion to use ink and finds it difficult to procure good ink for a fountain pen. It can be thrown into a grip, trunk or any other receptacle, without danger of spilling or leaking. The bottle is fitted with a patent combination rubber stopper and pen filler. Then the whole is encased in a handsome colored and polished wood screw-top case. You cannot imagine how handy this is for home use as well as for a traveler. Price **25c** (postage extra **8c**). It will bring dollars in satisfaction.

Banker's Safety Ink

There is not a banker, lawyer, or insurance man in your city, of any note, that would not gladly make an investment in this wonderful ink, if they knew about it. The only kind of ink with which wills or any kind of important papers should be written. The only safety ink sold. *Acids will not affect it.* Quarts only. It's a handy ink to have in the home. Price, **\$1.00** per quart.

Carbon Paper

Not one person in a hundred understands the modern uses that Carbon Paper is daily being put to. It is the means, when used with a Parker Manifold Foun-

tain Pen, of preserving an exact copy of your correspondence, orders, or of any kind of writing. Impressions or copy books are but relics of the past compared with carbon copies. The use of carbon paper saves the Parker Pen Co. hundreds of dollars a year. You should not only use it yourself, but recommend it to others. It is a time saver.

Two kinds, one for the pen, the other for the typewriter. By a recent order the U. S. Express Co. has done away with impression copies, and require carbon copies instead in all offices. Size of sheets 9x11 or 9x13 inches as ordered. Per dozen sheets, **60c**. 100 sheets in a box, net, **\$4.00**.

Parker's Writing Fluid Quarts, full measure, each **40c**. Half pints, full measure, each **25c**.

Pen Clips

An exceedingly clever article for preventing the loss of a fountain pen or pencil. It grips on the cap, and fastens to the pocket, so that it is impossible to lose the pen. Far superior to clips that are riveted to the cap, as riveted clips soon get bent from use and fail to perform their duty. In case of accident, our clip is quickly transferred to a new cap. Price only **10c**, or 3 for **25c**.



The Geo. S. Parker Lucky Curve Fountain Pen

IN CLOSING

We want you to kindly read these letters. Not one of these writers were asked for a testimonial. If they were we would not value these letters nearly as highly as we now do. They are from people who are human, who want the best and are willing to pay for what they receive—quality plus satisfaction. These letters from all parts of the world should mean much to you. A pleased customer is the best advertisement we know of.

Heinrich Droese, Amtlicher Bad. Landtagsstenograph.

AN DIE PARKER PEN COMPANY, STUTTGART.
KARLSRUHE I. B. DEN 6. MAI.

Es macht mir grosse Freude, Ihnen mitteilen zu koennen, dass die im Maerz 1900 gekaufte Parker Goldfuelfeder sich heute noch in genau der gleichen vorzuerglichen Verfassung befindet, die sie am Anfang hatte.

Waehrend ich bei den fruher gebrauchten Goldfuelfedern anderen Systeme nach einiger Zeit ein Wechwerden der Spitze zu beklagen hatte, besitzt die Parker noch denselben Hartegrad wie ehemals. Ich habe sie waehrend der fuerf Jahre tagtaeglich im Gebrauche gehabt. Wiederholt habe ich an einem Tage 6-8 stueendige Verhandlungen mit ihr stenographiert, ohne dass sie im geringsten versagt hat.

Anhesslich des Stenographentages in Frankfurt am Main 1903 errang ich mit ihr den I. Preis in der hoechsten Abteilung von 350 Siblen pro Minute.

Zahlreiche Freunde sind inzwischen meinem Beispiel gefolgt und bedienen sich nur noch der Parker, weil sie gleich mir der Ansicht sind, dass die Parker die beste aller Goldfuelfedern darstellt.

Hochachtungsvoll,

(gez.) HEINRICH DROESE.

Kammerstenograph.

What a Superintendent Says

MESSRS. PARKER PEN CO., JANESVILLE, WIS.

GENTLEMEN— I am in receipt of the No. 25 Parker Pen ordered of you and wish to tell you it is the acme of anything in the pen line I have ever used. The whole pen is simply perfect. With best wishes, I am,

Yours very respectfully,

FRANK NORWOOD.

It is the Pen

HAY SPRINGS, NEB.

PARKER PEN CO., JANESVILLE, WIS.

GENTLEMEN— The Parker "Lucky Curve" is PERFECTION. Shall feel that I am doing my friends a kindness in recommending it to them. It is THE PEN. Very truly yours, FRANCES MOULTON.

From Far Away Syria

BAGDAD, SYRIA, TURKEY IN ASIA.

GEO. S. PARKER PEN CO., JANESVILLE, WIS., U. S. A.

MY VERY DEAR SIRS— I feel that it would not be justice to you did I not take time here to again thank you for this splendid "Parker." I purchased just before leaving Chicago last October. I never knew a good fountain pen until I purchased this No. 24. I have had it in constant use here six months, and the longer I use it, the better I like the "Parker." I don't say it is the only pen, but I do say it is simply superb and par excellent. There are two "Parkers" in my company, one has been in use ten years.

Again thanking you for making a pen so near perfection, and that I am the happy possessor of one, I am,
Yours truly,

W. R. MILLER.

What a Superintendent Says

LAWRENCE UNIVERSITY, PRESIDENT'S OFFICE, APPLETON, WIS.

PARKER PEN CO., JANESVILLE, WIS.

GENTLEMEN— I permit me to add an unsolicited testimonial to those I presume you are constantly receiving, relative to the merits of your "Lucky Curve" pens. I have used one nearly four years and have found it eminently satisfactory. They are what you claim, "good pens." Respectfully,

ZELIA A. SMITH.

HOW TO ORDER

WHEN ordering by mail, always state whether the pen is for a lady or gentleman. Send sample of handwriting, if possible. Tell whether fine, medium, coarse or stub is desired.

In sending remittances by bank draft, money order, (either mail or express), or registered letter, there will be no danger of loss in the mail. Remittances sent to us as above may be sent at our risk.

REPAIRS

These are speedily effected. Our charges for repairing broken fountain pens are very moderate. We repair all makes of fountain pens. Pens for repairs should always be sent by **registered mail**, securely packed. Writer's name and address should always appear on package. Send also letter of instructions and remittance covering cost of repair and fee for registering pen when returning, otherwise pen will be sent by open mail at owner's risk.

POSTAGE

We pay postage on retail orders to any part of the world and guarantee safe delivery.

INK

Our pens are suited for any standard writing fluid. We use and sell Parker Writing Fluid, which is made especially for fountain pens, and is guaranteed to do perfect work.

ENGRAVING

Initials and names can be engraved on Parker Pens, either upon gold bands or upon the vulcanite itself, the lettering upon which may be filled in either red or white. Identification and recovery of lost pens may frequently result through this precaution. Cost of engraving, 25 cents for nine letters or less; three cents extra for each additional letter or figure, which must in all cases be prepaid.

PEN CASES

With pens retailing for \$10.00 or more are sent, without extra charge, a handsome Plush or Morocco hinged box. Fancy pens retailing at \$6.00 or more have neat hinged box. Other pens have regular pasteboard box of new design. These last named can be had with beautiful holly designs for holiday seasons without extra charge.

PARKER

LUCKY CURVE FOUNTAIN PENS

ACCIDENT POLICY INSURING PARKER PEN.
This is to certify that

Mr _____ *State* _____
Great _____ *State* _____
has this day purchased a Parker "Lucky Curve" Fountain Pen of the undersigned duly authorized agent for the Parker Pen Co., Jamesville, Wis., and is thereby made a member of the

"LUCKY CURVE" CLUB.

The pen is Catalogue No. _____ AND FULL RETAIL PRICE WAS PAID FOR SAID PEN, THEREFORE, these conditions being complied with, this Certificate entitles the owner, whose name appears above, on return of the pen, and the Certificate to the Company properly dated, full value and signed by the authorized dealer for the Parker Pen Co., to have the Fountain Pen put in good repair. If broken or worn in any way, free of charge, for a period of one year, except as noted below. This one-year warranty does not apply to the gold pen, as it is often injured by carelessness. When pen is returned, it must be accompanied by a 2-cent stamp for return postage, for ordinary mail, at owners risk; or by Airtels, and it will be returned by registered mail, at our risk.

Countersigned by dealer _____ *For Parker Pen Co.*
City _____ *State* _____ *Date* _____ JAMESVILLE, WIS., U.S.A.

NOT VALID UNLESS ALL CONDITIONS ARE COMPLIED WITH.

NOT GOOD UNLESS RETURNED WITH PEN FOR IDENTIFICATION.

FACSIMILE OF WARRANT THAT GOES WITH EACH PARKER PEN